

A person wearing a large green backpack and a white t-shirt is walking away from the camera on a wooden suspension bridge. The bridge is made of wooden planks and has metal railings. The background is a lush green forest with sunlight filtering through the trees, creating a warm, golden glow. The person is wearing shorts and sneakers.

Moving Forward
IN the Right Direction

INROADS
credit union

A Message from the Chairman and CEO

Moving Forward **IN** the Right Direction

The pandemic has dominated headlines and our lives since early 2020. But 2021 showed everyone there was a clear, shining light at the end of the tunnel. At InRoads, we saw it every day as more members and small businesses came to the credit union looking for loans to buy cars and homes, money to build businesses, and advice to build a strong future. We were honored to be part of it.

Funding Forward

Last year was the second-highest year for loan volume in the credit union's history. That's saying something — especially amidst a pandemic. In all, we funded \$36,709,303 in commercial loans, \$41,037,338 in mortgages, and \$25,768,134 in consumer loans, which included auto loans, credit cards, as well as refinance and debt consolidation loans. The trust our members put in us helped spur economic growth at the credit union and beyond into the community.

Giving Forward

At InRoads, we've always been dedicated to helping families, local businesses, and the community. By giving back over \$145,000, we proudly continued that focus. Of those funds, nearly \$100,000 went to local schools, \$6,000 to non-profits during our holiday week of giving, and \$5,000 to high school graduates going to college in the fall. In addition, InRoads employees performed 1,829 random acts of kindness throughout the community.

Thinking Forward

Teaching kids and teens about money sets them up for success and strengthens our community. In 2021, InRoads took that truth to heart by continuing to deliver financial education in local schools, including topics such as budgeting, credit, and making smart decisions for college. In addition, this year's Financial Reality Fairs were delivered to Rainier, St. Helens, and Scappoose high schools via Zoom, with fun costumes and personalities to engage and teach high school students about managing their money in the real world.

In 2021 InRoads also reimagined our youth accounts to include new products with added technology and features. For teens, we began offering custom debit cards, Cash Back Debit accounts and financial education through the Elements of Money website. Additionally, families now have access to InRoads Connect within Online Banking, a new feature that allows teens to interact financially with their parents. Teens can earn money for chores, grades, allowance or finishing their homework, along with a slew of other educational functionality. We're already hearing from happy parents who say their kids have learned a lot about finances since using InRoads Connect.

Looking Forward

InRoads was recently certified as a Community Development Financial Institution (CDFI). This U.S. Treasury Department designation gives the credit union access to apply for millions in funds that can be used to promote community development as well as generate economic growth and opportunity in regions that might be overlooked. We look forward to leveraging these funds in order to further develop our community and bring financial resources to our members and future members.

As we move forward in the right direction and the future grows ever brighter, it will continue to be our honor to help members achieve their financial goals and dreams. Whatever you want to accomplish, we're here to provide answers and access to the money to make it happen.

Thank you for an amazing year. 2021 will go down as a resurgence in the human spirit and what a community can accomplish when it works together.

David Graham
Chair, Board of Directors

Brooke Van Vleet
President/CEO

Community Impact in 2021



Scholarships

\$5,000

InRoads awarded five college hopefuls \$1,000 each as they head off to the school of their choice.



Financial Education

210 Students

Our financial education and reality fairs teach youth and teens about financial responsibility.



Home Ownership

153 Families

We were honored to help open the door for families throughout our community who came to us to help finance and refinance their dreams. We look forward to helping even more members in the years to come.



Supporting Businesses

\$36.7M

InRoads invested \$36.7 million in local companies that help provide jobs for so many throughout the community. After all, when local businesses thrive, so does the community, our schools, and families throughout the area.



Team Up for Schools

\$98,418

The Team Up for Schools program, which donates 5¢ to area schools each time a member uses their Team Up debit card, helped raise \$98,418 for local high school programs this year. Over the lifetime of the Team Up for Schools program, our members have helped us raise \$302,003 for Scappoose, Rainier, and St. Helens high schools.



Random Acts of Kindness

1,829 Smiles

InRoads team members were proud to perform 1,829 random acts of kindness throughout the community. These included handing out reusable grocery bags, giving over 800 goodie bags for teachers, as well as surprising folks with coffee drinks and ice cream, gifting books, and more. These random acts of kindness added up to \$4,977 in just one year.

Supervisory Committee

INSide Compliance and Cooperation

Federally chartered credit unions such as InRoads Credit Union are required to have a Supervisory Committee, made up of credit union members appointed by the Board of Directors. The committee is responsible for ensuring that the board and management: 1) meet financial reporting objectives, and; 2) establish practices and procedures to safeguard member's assets. To achieve these goals the committee meets at least quarterly to determine if management and staff are conducting the affairs of the credit union in such a way as to:

- Establish and maintain effective internal controls.
- Promptly prepare accounting records and financial reports to accurately reflect operations and results.
- Properly administer relevant plans, policies, and control procedures established by the Board of Directors.
- Establish policies and control procedures that safeguard against error, carelessness, self-dealing, and fraud.

In order to carry out these responsibilities, the Supervisory Committee relies on outside auditors that report directly to the committee. We also have an internal auditor on staff to conduct monthly internal audits ranging from compliance with the Bank Secrecy Act (BSA) to whether loans are being made in accordance with established procedures and lending limitations.

Written, monthly reports are submitted to the committee. No major non-compliance issues were identified in 2021. The committee also works with an accounting firm to perform a comprehensive annual financial audit. Several years ago, the committee chose the firm of

Moss Adams from among four firms that submitted proposals. Moss Adams conducted an audit of the Credit Union's financial statements and operations as of June 30, 2021. The audit performed led to a positive opinion and did not identify any major issues or areas of concern. The audit also determined that the credit union's financial statements were "fairly stated."

Based on our work during the past year we are confident that InRoads Credit Union has met its financial objectives and that member assets are being adequately safeguarded.

Tom Tussing
Chair, Supervisory Committee

Financials

STATEMENT OF INCOME

	2021	2020
Interest Income		
Loans to Members	10,072,782	10,144,151
Investment and Cash Equivalents	614,086	495,364
Total Interest Income	10,686,868	10,639,515
Interest Expense		
Dividends on Member Shares	1,048,384	1,335,211
Interest on Borrowed Funds	63,196	92,518
Total Interest Expense	1,111,580	1,427,729
Net Interest Income	9,575,288	9,211,786
Provision for Loan Losses	(912,478)	1,312,186
Net Interest Income After Prov for Loan Losses	10,487,766	7,899,600
Non-Interest Income	4,158,012	4,443,094
Non-Interest Expense		
Salaries and Benefits	6,523,156	5,968,886
Occupancy, Equipment and Operations	3,927,363	3,226,554
Other Operating Expenses	1,950,664	1,845,981
Total Non-Interest Expense	12,401,182	11,041,421
Net Income	2,244,596	1,301,273

STATEMENT OF FINANCIAL CONDITION

	2021	2020
Assets		
Cash and Cash Equivalents	24,926,589	37,792,524
Investments	79,531,730	41,580,479
Loans to Members	230,905,463	216,870,033
Allowance for Loan Losses	(1,097,106)	(2,193,157)
Loans to Members, Net Allow. for Loan	229,808,357	214,676,876
Fixed Assets	5,341,968	5,115,734
Other Assets	10,001,094	9,699,346
Total Assets	349,609,738	308,864,959
Liabilities and Equity		
Member Shares	323,212,347	278,374,721
Borrowed Funds	0	5,000,000
Other Liabilities	1,919,836	2,175,400
Total Liabilities	325,132,183	285,550,121
Regular Reserves	4,157,102	4,157,102
Undivided Earnings	20,985,058	18,741,178
Unrealized Gain/Loss on Investments	(664,606)	416,558
Total Equity	24,477,555	23,314,838
Total Liabilities and Equity	349,609,738	308,864,959

Board of Directors

David Graham, Chair
Lea Chitwood, Vice-Chair
Michael Ismert, Secretary
Sherry Campbell
Lance Howard
Christy Settle
Tom Tussing

Supervisory Committee

Tom Tussing, Chair
Laken Gortler
Gordy Jarman, Jr.
Aaron Saito
Erik Tolleshaug

Senior Management

Brooke Van Vleet, President/CEO
Robin Balza, Chief Lending Officer
Randy Goshow, Chief Risk & Financial Officer
Amy Howard, Chief Administrative Officer
Ron Winter, Chief Experience Officer
Stephanie Rollins, Vice President, Commercial Services
Ryann Weaver, Vice President, Marketing
Katie Woodall, Vice President, Lending



Federally insured by NCUA
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